# SALSA VALLEY

Merging Web2 & Web3 in an immersive GameFi & Entertainment ecosystem

# WHAT IS SALSA VALLEY?



#### It's more than a game!

Imagine Silicon Valley, but in the virtual world of crypto!

It's a unique cryptoworld, based on the «Salsa Valley Stories».

Create your own cryptohistory and earn in our meme crypto cartoon series, crypto board game, Cook2Earn & Shill2Earn games, and Mooniverse.

Powered by \$SALSA Token

# WHAT IS COOK-2-EARN GAME?

Designed for casual mobile gamers and crypto enthusiasts alike

It's a fast-paced, free-to-play Web2&Web3 game where players:

- Grow, harvest, and cook sauce,
- Mint, boost dynamic NFT avatars & game/assets
- Involved in daily engagements and rewards
- Earn with crypto-based monetization options.



#### Costly user engagement

#### Most play for airdrops



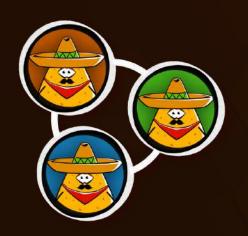
Attracting and retaining audiences, and maintaining product interest long-term is tough and expensive for projects teams



Just few crypto users really play Web3 games or use products, despite users' interest in gamified interactions and revenue

# PROBLEMS

#### Multi-accounts



Users create multi-accounts for unfair advantages in economies, rare items and harming ecosystem integrity

#### Ad-blocks



With 42.7% using ad blockers, a significant part of the potential audience misses targeted ads, affecting project reach

#### Low-cost ad channels



Our brand new marketing products serve as tools for interactive engagement, spending, and collaboration, promoted through food and board game bloggers

### Web2 players enjoy fun



By providing Web2 users an easy entertainment ecosystem with earning potential, we'll transition a large audience into the crypto sphere

# SOLUTIONS

#### Profile efficiency



It is cost-effective for users to grow their profile and benefit from it across whole ecosystem, rather than constantly creating numerous new profiles

#### Integrated engagement



Creating lasting connections with users by seamlessly embedding brands in our ecosystem products: cartoons, board games, P2E games & the Metaverse

# BZB PLATFORM FEATURES

For Web3 projects









#### Web2 users

Tap into Web2 users, amplifying reach and driving growth

#### Low-cost leads

Discover new customers inexpensively, efficiently expanding your user base

#### Brand awareness

Elevate brand in crypto and gaming, building trust and recognition with potential users

#### Long-term interaction

Nurture lasting engagement and loyalty as users discover through our integration

# B2C PLATFORM FEATURES

- Membership & Engagement
  Tap into Web2 users, amplifying reach and driving growth
- Entertainment & Learning
  Exploring a world of fun activities with
  gamified learning experience
- Get rewards, tokens through participation and contributions to the Salsa Valley
- Like-minded community
  Connect with people who share their interests

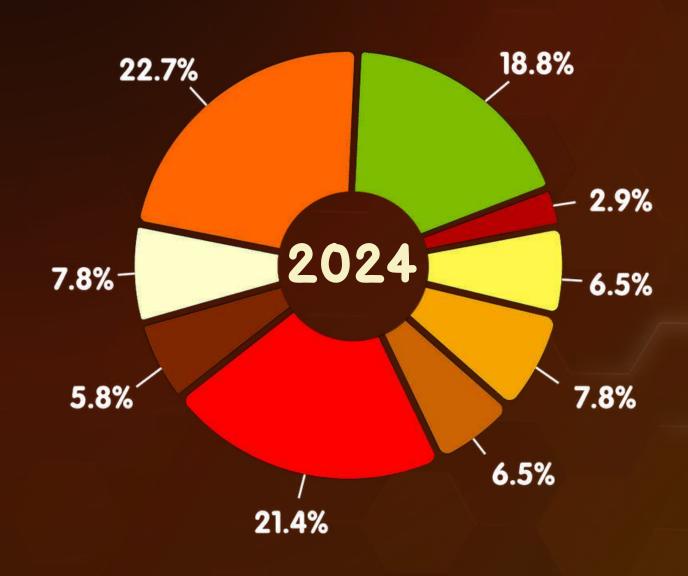
For users



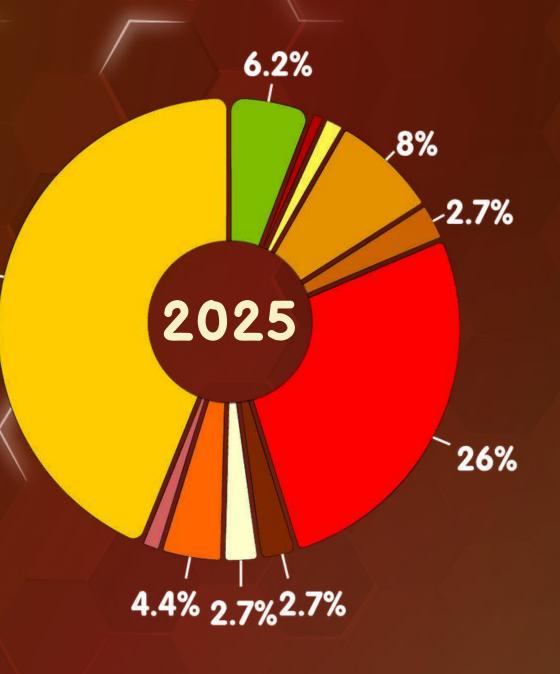
# COMPETITIVE ANALYSIS

| Cook2Earn game competitors | Gamified Learning<br>Experience | Play-To-Earn                   | Chainlinked<br>NFT Economy | High Scalability      | Audience Size<br>Potential         |  |
|----------------------------|---------------------------------|--------------------------------|----------------------------|-----------------------|------------------------------------|--|
| Salsa Valley               |                                 | NFT/Crypto                     |                            |                       | Strong                             |  |
| Benji Bananas              | X                               | NFT                            |                            | X                     | Weak                               |  |
| Dogami                     | X                               | NFT/Crypto                     | <b>X</b>                   | X                     | Weak                               |  |
| Shiba Eternity             | X                               | Crypto                         | X                          |                       | Weak                               |  |
| Lucky Farmer               | X                               | Crypto                         | X                          |                       | Weak                               |  |
| LULU Market                | X                               | NFT/Crypto                     | X                          | X                     | Weak                               |  |
| Metaverse competitors      |                                 | Community<br>Incentives System | Multi-chain                | Low Entry<br>Barriers | NFTs Backed by<br>Real World Value |  |
| Salsa Valley               |                                 | Strong                         |                            | <b>✓</b>              | <b>✓</b>                           |  |
| OneRare                    |                                 | Medium                         | X                          |                       |                                    |  |
| Defi Land                  | X                               | Medium                         |                            | X                     | X                                  |  |
| The SandBox                | X                               | Strong                         |                            |                       | <b>X</b>                           |  |
| Sunflower Land             |                                 | Strong                         | X                          |                       | X                                  |  |
| Alien Worlds               |                                 | Strong                         |                            |                       |                                    |  |

# BUSINESS REVENUE MODEL



- Cartoon integration sponsorship packs
- Board game integration sponsorship packs
- P2E games commercials 44.2%
- Web3 in-games fees
- Web2 games assets
- NFT P2E games assets
  Secondary market sales fees
- Subscriptions
- Board game sales
- NFT estate in the Metaverse
- Full-length cartoon worldwide distribution



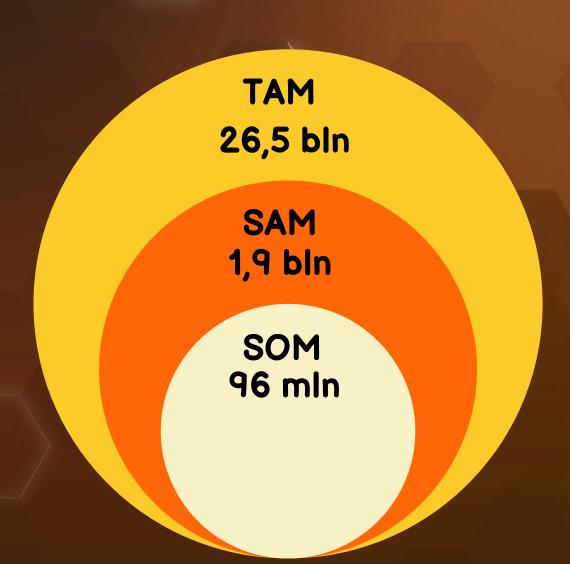
B2B - 28%; B2C - 72% B2B - 9%; B2C - 47%; Other - 44%

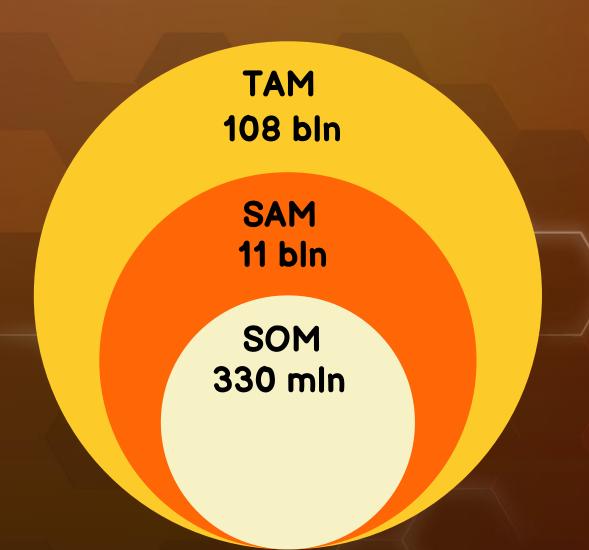
# PROJECTED REVENUE

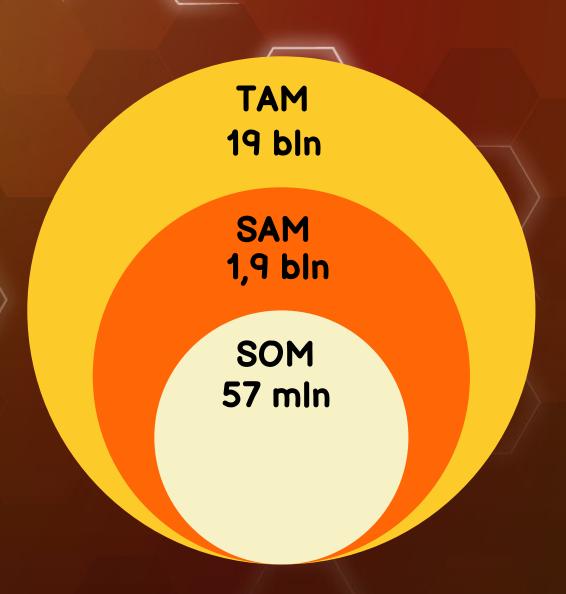
\$ 125 000 000 113.1mln \$ 100 000 000 \$ 75 000 000 \$ 50 000 000 \$ 25 000 000 12.9mln 0 2024 2025

- B2B
  - Advertising
  - Sponsorship
  - NFT Estate sales
- B2C
  - Commissions
  - Subscriptions
  - Web2 games assets
  - NFT games assets
  - Secondary market sale
  - ▶ Board game
- Other
  - Full-length cartoon worldwide distribution

# MARKET SIZE







#### GameFi

Audience:
Crypto Enthusiasts, NFT
Collectors (P2E, Blockchain
& crypto-themed games,
Digital Art Puzzles)

#### Mobile games

Audience: Casual gamers (such as Match-Three game, Farm Simulation) and Gambling Apps users

#### Board games

Audience:
Geeks, families, crypto
brands lovers (Monopoly,
Eurogames: e.g. Terraforming
Mars; Cash Flow)

### OUR TRACTION & PARTNERSHIPS

>44k+ followers

Cartoons AVD: 79-93% (Up to 1649%)

> \$40k NFT sales revenue

MDP Board Game: 20+ Players, 2-4 Hrs Weekly



Own 100-person offline event in San Francisco



Booth at the NFT Expoverse in Los Angeles



Booth at the Miami NFT Week Expo









**▲ LGCY.NETWORK** 

# OUR ACHIEVEMENTS



Startup of The Year in Miami 2023



People's Choice Award



4th place among 64 at the BSc GameFi Hackathon



3rd of 26 at the Top of Oasis Aelf Hackathon



1st place in the JGN NFT contest

### SALSA TOKEN UTILITY

\$SALSA is a native token that powers the entire Salsa Valley ecosystem



P2E economy

Usability in P2E gameplays, rewards for content creators, subscriptions, tournaments entry, Metaverse transactions



Payments

Ability to pay for purchases in partner restaurants, buy board-game, NFTs and pay for (news portal) ads



Ability in voting for project important changes, cartoon scenarios, characters and the Metaverse, and earn rewards

# SALSA TOKEN KEY FEATURES







#### Anti-Dump system

Rejecting transactions > 0.01% total supply to prevent abrupt pump/dump

#### Auto LP Funding

4% fee boosts Liquidity Pool, benefiting \$SALSA holders long-term

#### RFI Static Rewards

4% fee goes to all \$SALSA holders, including burn address for deflation

# TOKENOMICS

FDV: \$25M

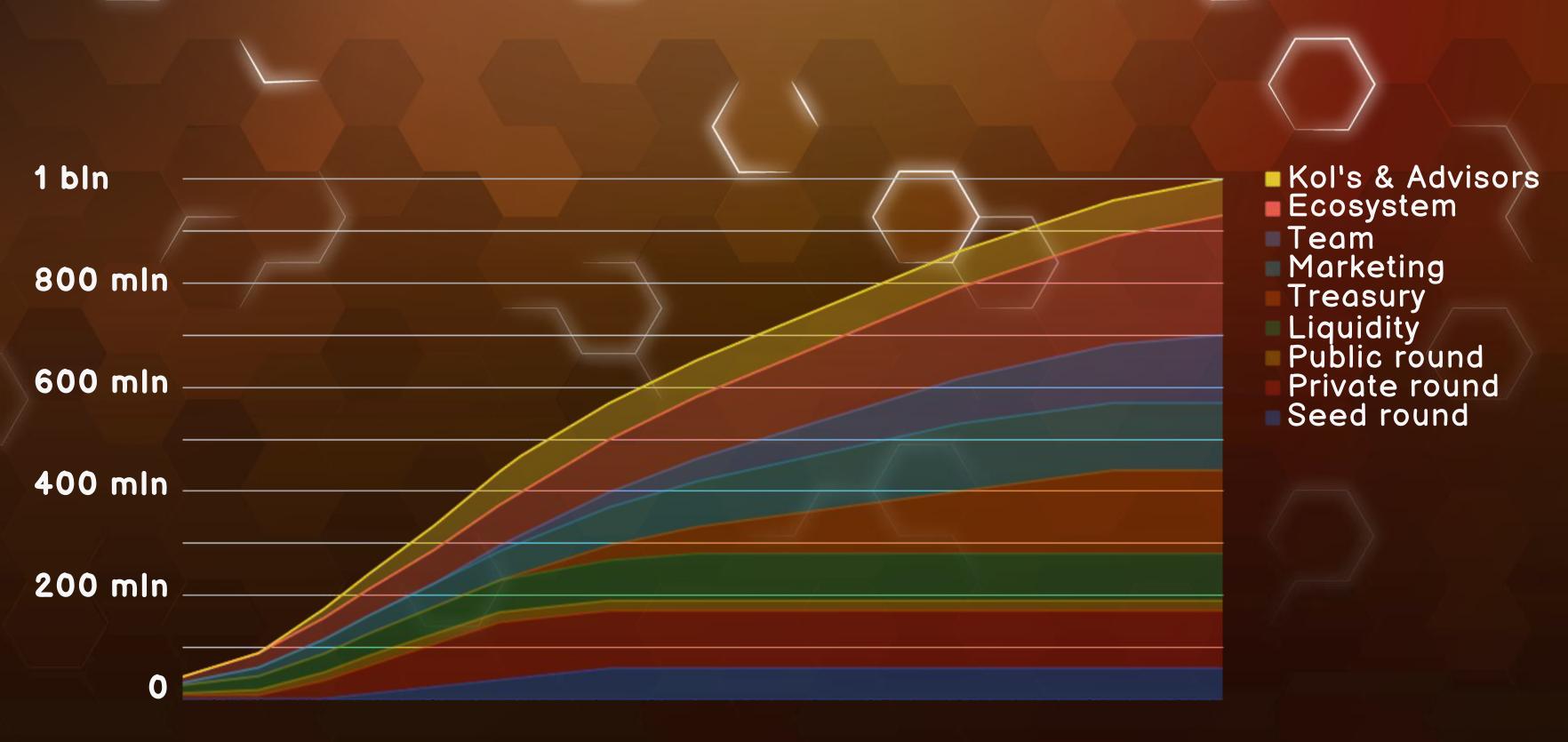
IMC: \$915K

IMC without Liq: \$577K

Investor control: 19%

| Pool             | %    | \$SALSA       | Price      | Collected funds | % TGE | Cliff | Vesting |
|------------------|------|---------------|------------|-----------------|-------|-------|---------|
| Seed Round       | 6%   | 60,000,000    | \$0.009    | \$540,000       | 3%    | 7     | 13      |
| Private Round    | 11%  | 110,000,000   | \$0.017    | \$1,870,000     | 5%    | 4     | 11      |
| Public Round     | 2%   | 20,000,000    | \$0.025    | \$500,000       | 20%   | 0     | 9       |
| Liquidity        | 9%   | 90,000,000    |            |                 | 15%   | 0     | 24      |
| Treasury         | 16%  | 160,000,000   |            | TOKEN TOKEN     | 0%    | 15    | 28      |
| Marketing        | 13%  | 130,000,000   |            |                 | 2%    | 0     | 36      |
| Team             | 13%  | 130,000,000   | ESTIGNT TO | OK OK BE PERE   | 0%    | 12    | 36      |
| Ecosystem        | 23%  | 230,000,000   | GET E      | ON & BE PERFE   | 4%    | 0     | 48      |
| Kol's & Advisors | 7%   | 70,000,000    |            |                 | 0%    | 4     | 12      |
| Total            | 100% | 1,000,000,000 |            |                 |       |       |         |

# CUMULATIVE VESTING DIAGRAM



# GO-TO-MARKET STRATEGY







- Partner Web3 projects
- Social medias

- Partner Web3 projects
- Board game add-ons
- Food bloggers

- Partner Web3 projects
- Full-length cartoon
- Latin cuisine restaurants

2023

2024

2025

### HOTMAP



- ✓ Idea & concept, market research
- Ecosystem websites, social medias
- ✓ Cartoon episodes 1&2 release
- **/** INO
- ✓ Smart-contract audit
- **DEX listing**



Board game development

EXPOs, contests and hackathons Host own offline & online events

INOs



- √Cook2Earn concept
- ✓Board game MDP & events
- ✓ Completing the incubation
- ✓EXPOs
- Entering American Metaverse Awards contest

2023



- Board game next edition release
- Shill2Earn release
- INO
- DEX & CEX listings
- Partnership with famous animation
- studio (e.x. Pixar, Illumination, etc)

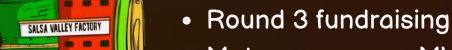
H2 2024







- Fundraising
- IDO & New token launch
- Legalization
- Full Season of cartoon release
- Board game release
- Cook2Earn release
- Marketing campaign



- Metaverse game MVP • Board game add-ons release
- HOT sauce line release
- Metaverse release
- Full-length cartoon release

**2025 & beyond** 



### TEAM



#### Alex Kytniukh Co-Founder

X in

24 years of entrepreneurial experience & \$5m+ revenue generation, including large food production. Founder of Ukraine's escape rooms network. In crypto since 2017. Co-Founder of the "Brandgeneration" company. Co-Founder of the b2b crypto integration service agency "Crypto-Sell".



Yulia Mazura Co-Founder

X in

9 years of experience as a financier & individual investor, cryptoenthusiast since 2015.

Member of top-100 experts of Stanford AI & Web3 on-chain lab. Co-Founder of the "Brandgeneration" company.Co-Founder of the b2b crypto integration service agency "Crypto-Sell".



#### Olena Mazura CBO

\$10m+ revenue generation experience. 16 yr in digital marketing. 27 yr in management & finance. Co-Founder of HealthTech & "DIGIAGEE" AI startups and "Brandgeneration". Founder of "OLKTE GROUP LTD".



#### Vitalii Bryzhan Head of Web3 products

**Boeing** Mid-Level Manufacturing Engineer. Computer games development tutor for children.

#### **ADVISORS**



The world's leading investment fund, blockchain startup advisor and market maker.



Game development company. Web3 8+ years on market. 100+ games released.

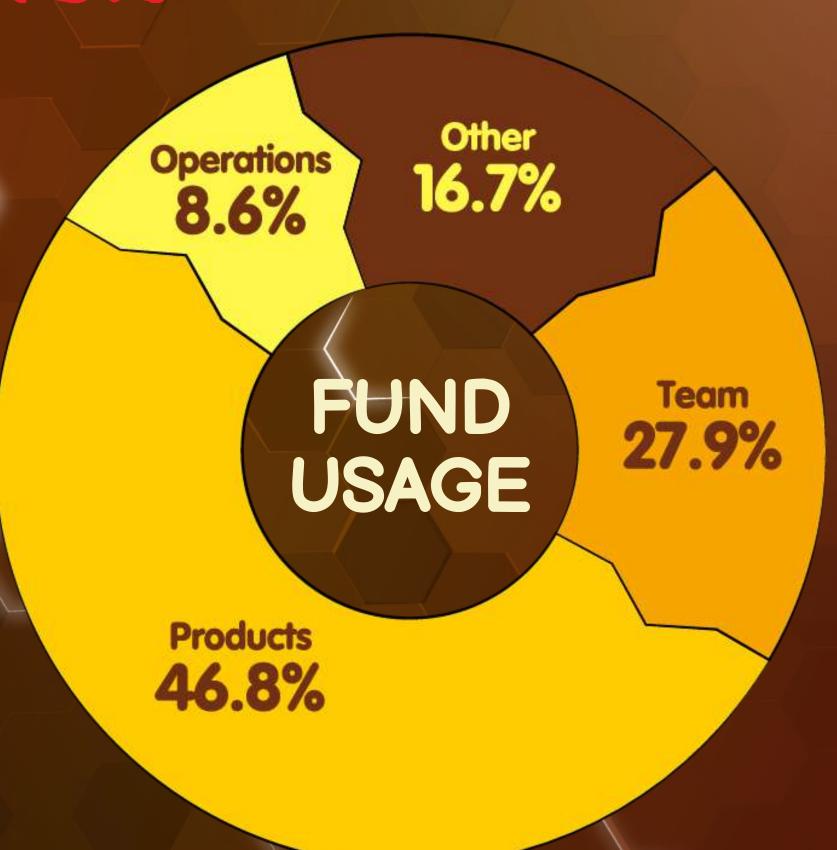
### THE ASK

Hard cap: \$2,910,000

Seed Round: \$540,000

Salsa Valley has minimized the fundraise to finance firstly the project development to complete milestones and deliverables.

Objective in 12 months to reach 100K+ users





# GET FUN & BE PEPPER!









For investment and partnership opportunities:

















